



TRIPS

Transit - Research - Inspection - Procurement Services

October 18, 2012

David Morris
Creative Bus Sales, Inc.
58 West 9th Street
Atlantic Beach, FL 32233

Dear David,

Thank you for your recent submittal in response to the Florida Department of Transportation (FDOT) request for proposals invitation # TRIPS-12-SNV-RFP. The Evaluation Committee has thoroughly reviewed all proposals submitted under this solicitation and evaluated the materials utilizing the methodology described in the Request For Proposal, part 1, sections 1.3 through 1.7.

I am pleased to announce FDOT's intent to award Creative Bus Sales, Inc. a purchasing agreement to deliver Special Needs Type VPG MV-1 buses under the above stated contract. We would like to meet with you to finalize an integrated bilateral contract document that will incorporate the final negotiated terms and conditions; including price, specifications, warranty provisions, and other commitments agreed upon during the negotiation phase of this procurement action.

A meeting will be scheduled promptly with starting date, time, and location to be determined. We will work within your schedule to designate a mutually agreeable date for this process.

Upon completion of the final contract document, you will have the opportunity to sign and return the Offer and Acceptance form. This form will be submitted to the FDOT Public Transit office for their approval and award of the final contract. Orders placed under this contract cannot be processed until final award date has been issued. If you have any questions or concerns, please contact me at ebart@cutr.usf.edu or 813-974-6693.

Sincerely,

Edward Bart
TRIPS Contract Administrator

Sponsored by the Florida Department of Transportation located at the
Center for Urban Transportation Research (CUTR), University of South Florida
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Bid Tabulation

	TP	FM
Technical Specifications	5.8750	0.0000
Price	4.5000	0.0000
After Sales Service	0.4250	0.0000
Warranty	0.8667	0.0000
Quality Control	0.8750	0.0000
Training	0.7958	0.0000
Total	13.3375	0.0000
<u>Ranking</u>	1	

	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Average Score	Weight	Weighted Total
Technical Specifications	19	21	19.75	21	19.25	17.5	19.5833	0.3000	5.8750
Price	15	15	15	15	15	15	15.0000	0.3000	4.5000
After Sales Service	1.5	6	6	1.5	9	1.5	4.2500	0.1000	0.4250
Warranty	9.5	9.25	7.5	8.25	9.75	7.75	8.6667	0.1000	0.8667
Quality Control	12	9	7	10.5	9	5	8.7500	0.1000	0.8750
Training	9	9	7.5	4.75	11	6.5	7.9583	0.1000	0.7958
								Total Score	13.3375

Technical Specifications Did not meet specifications

Price

After Sales Service

Warranty

Quality Control

Training

Total Score 0

The Vehicle Production Group (VPG) and Creative Bus Sales, Inc. have both provided a cost analysis breakdown of the MV-1. This information has been requested to be considered “confidential” and will be filed in the permanent record located at the Center for Urban Transportation Research. It is accessible for viewing at any time at the above stated location.